How to Create a Gift Annuity

Several types of assets may be gifted in exchange for a charitable gift annuity.

Cash

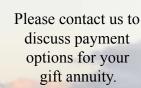
A cash gift is an excellent way to fund a gift annuity. A large portion of the annuity income will be tax-free

Appreciated Securities

Capital gains tax may be reduced on a gift of appreciated securities to fund a gift annuity. Income benefit can be high depending on age. A portion of the income stream will be taxed at the lower capital gains rate and another portion may be tax-free.

Real Estate

Highly marketable real estate may be gifted to reduce capital gains tax and provide fixed income for life. Income may include capital gain and tax-free amounts.



Request Further Information

I have reviewed your brochure on Gift Annuities and:

I would like to speak with someone
who can provide additional annuity
information.

I would like to receive more information on other charitable tax
planning options.

Name____

Street_____

City____

State / Zip____

Home Phone

Work Phone_____

E-mail

Please complete and return. All inquiries are confidential.



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A Guide to Gift Annuities





What are Gift Annuities?

Are you looking for secure sources of fixed income for now or future retirement? If you are like many individuals who own appreciated securities and personal residences, you are tired of living at the mercy of the fluctuating stock and real estate markets. You recognize that if you sold your appreciated assets you would face a high capital gains tax. Also, you want to make investments that are secure today and in the future.

There is a solution, a plan that provides you with fixed income for life, reduces capital gains tax, and leaves a lasting gift to CBN. This plan is a charitable gift annuity.

A charitable gift annuity is a contract between you and us. You can transfer your appreciated assets to us in exchange for our promise to pay you fixed income for your life. The income can be quite high depending on your age, and a portion of your income stream may even be tax-free. Best of all, you will receive a charitable deduction for the value of your future gift to us plus the satisfaction of contributing to a worthy cause.

Gift Annuity Options

There are excellent options for establishing a charitable gift annuity. For current income, you may transfer property for a fixed income beginning as early as this year. Perhaps you are not ready to begin receiving income until a fixed retirement date. You can establish a deferred gift annuity, take your charitable deduction now, and then plan to receive payments at a designated future date.

Current Gift Annuity Donor

Elizabeth purchased stock years ago for \$2,000. The stock appreciated substantially to \$20,000. She was nearing retirement and seeking a secure source of future income. Because of the fluctuating markets, she desired to sell her stock but wanted to avoid paying high capital gains tax. As a partner with CBN, she hoped to make



a significant gift this year. Elizabeth called CBN Planned Giving and discovered that she could transfer her stock in exchange for almost 8 percent fixed annuity payments based on her age. She could begin receiving income now, take a current charitable deduction, and reduce capital gains tax on the gift. Best of all, a portion of her income would be tax-free. Elizabeth decided to transfer her appreciated stock in exchange for the gift annuity and was delighted with the resulting fixed lifetime payments.





David was an executive in resort management. He recently sold a rental property and was looking to invest the \$50,000 cash proceeds from the sale. He enjoyed the challenge and responsibility of his job and was not ready to retire, but was interested in options that would provide income for the future. David wanted to make a special gift to CBN to help further our work. CBN's gift planner told him that a deferred gift annuity would meet his goals. David could fund a deferred gift annuity and receive an immediate charitable tax deduction. He could begin taking payments at a fixed date in the future. David decided to set up the deferred gift annuity and received an immediate charitable tax deduction.